## PEEBLES SMITH & MATTHEWS

August 8, 2018

Chip Merriam, Vice President of Legislative, Regulatory & Compliance Orlando Utilities Commission 100 West Anderson St. Orlando, FL 32801

Dear Mr. Merriam:

This letter will serve to confirm the terms of our agreement for the provision of legislative and executive branch lobbying to the Orlando Utilities Commission ("OUC").

This work will include identification of legislative priorities, formulation of strategy, research, providing testimony or other information to committees or officials, communications with elected officials and staff on behalf of OUC and reporting on the status of work and pending issues to OUC for the 2019 legislative session. OUC has agreed to pay a total fee of \$40,000 which is to be billed monthly in advance plus reasonably incurred travel expenses. The term of this contract shall be from October 1, 2018 through September 30, 2019.

Please acknowledge that this letter correctly reflects the terms of my engagement by signing, dating and returning to me the enclosed copy of this letter. There is space for this acknowledgement below my signature.

I appreciate the opportunity to represent the Orlando Utilities Commission.

Sincerely,

William J. Peebles

Acknowledge and agreed to this

day of

2018

Orlando Utilities Commission

Chip Merfiam, Vice President of Legislative, Regulatory & Compliance